

S.NO	COURSES
1	SAP Integrated Business Training
2	Marketing Strategies For banking Products
3	Business Communication and presentation Skills
4	Branch Internal Procedures for Payment & Collection of Cheques- SBP Guidelines
5	AML Sanctions & Frauds in Trade Finance
6	labour laws
7	Complaine risk management (CRM)
8	Business Continuity Planning, Testing and Management
9	Customer Relationship Management
10	Secured Loan Transactions Perfecting Securities
11	Fraud Detection Treatment and Prevention
12	Using Business Intelligence Tools Intelligently
13	Customer Engagement and selling skills
14	Business Communication and presentation Skills
15	Finance for Non-Finance
16	Successful Project Mangemnet
17	Supply Chain Management
18	SBP Prudential Regulations
19	Recovery Techniques and legal frame work
20	Team Building and Management
21	FATF
22	AML&CFT
23	Credit Risk Analysis and Risk Management
24	Dynamic International Trade Operations
25	How to Manage work, time and stress
26	Block chain and cryptocurrencies
27	Trade Based Money Laundering
28	Financial Analysis nad Local Governments
29	Advanced Bank Risk Analysis
30	Electronic Fund Transfer (EFT)
31	Financial Risk mnagement understanding and proficiency
32	Accounting for Credit Professionals learning solution
33	Cash Flow Analysis
34	Applying Advanced Analytics with Excel and Power B1 to HR management Decision
35	cyber crime
36	Fraud forgeries in banks and internal control
37	Effective communication and writing skills
38	Building a Financial Model in Excel
39	Due Dilligence learning solution
40	Operational Risk Management in Financial Instituion
41	Credit Administration
42	Credit Documentation
43	SME Related Training
44	Credit / Advance Related Training

45	Import / Export Related Training
46	LC / Bank Guarantee Related Training
47	Corporate / Commercial Financing and Documentation
48	RecoveryTools/ Techniques
49	Special Assests Management
50	Remedial Related Training
51	Rules / Laws in Recovery of Bad Debts
52	Trade Financing Rehabilitation of Sick Industrial units
53	Credit Risk Management
54	Fund and non- Fund based facilities
55	Interpersonal Skills For Managers
56	Managgement by Objective
57	Executive Secretary and PA
58	Management Skills for Newly Appointed Managers
59	Management By Motivation
60	Business & Technology Trend Awareness
61	Credit Analysis & Risk Management
62	Professional Debt Collection
63	Documentation Process for Import & Export
64	International Trade Products
65	SBP-Prudential Regulations
66	Basel II / III
67	Cash Flow Based Lending
68	Compliance in banking Operations
69	Corporate Governance
70	Agri Financing
71	Problem Loan - Early Problem Recognition & Remedial Management
72	Internal Control – Banking Operations
73	Fraud in Commercial Banks
74	Basic Accounting Skills for Bankers
75	Perfecting Securities
76	Branch Manager Excellence
77	Compliance in banking Operations
78	Basic Accounting Skills for Bankers
79	Assessing Business Income
80	Internal Control – Banking Operations
81	Successful Project Management Using Microsoft Project
82	Compliance in banking Operations
83	Corporate Governance
84	International Trade Products
85	Basic Accounting Skills for Bankers
86	Basic Accounting Skills for Bankers
87	Credit Risk Management / Credit Risk Analyses
88	Internal Control – Banking Operations

89	Coaching & Mentoring
90	The Time of Your Life
91	Report Writing
92	Supervisory Skills
93	Personal Effectiveness Toolkit
94	Creative Problem Solving Tools & Techniques (Six Thinking Hats)
95	Creative Problem Solving Tools & Techniques (Six Thinking Hats)
96	Inventory Planning
97	Creative Problem Solving Tools & Techniques (Six Thinking Hats)
98	Business Writing Essentials
99	Business Writing Essentials
100	Inventory Management And Warehousing
101	Stress Management
102	Inventory Planning
103	Report Writing
104	The Time of Your Life
105	Stress Management
106	Supervisory Skills
107	Business Writing Essentials
108	The Time of Your Life
109	Quality Improvement Techniques for Textile Industry
110	International Financial Reporting Standards – Practical Application
111	Budget Preparation & Strategy: Best Practice
112	Competition Act, 2010
113	Cash Flow Management
114	Internal Audit for banks & Financial Institutions
115	Internal Audit and Internal Control (for Textile Industry)
116	International Financial Reporting Standards – Practical Application
117	Fire Prevention & Fire Fighting
118	Health, Safety & Environment
119	Search & Rescue
120	Advance Excel
121	MS Office
123	BCLE 2000 - BCM Certification Course
124	Information Security
125	MS Office
126	SQL for better Reporting
127	Advanced Excel
128	Strategic Pharmaceutical Product / Brand Management
129	The Marketing Toolbox...and how to use it
130	Communicating with the Consumer
131	Pharmaceutical Field Sales Management
132	Persuasive Personal Selling Skills

133	International Financial Reporting Standards
134	Marketing Tool Box
135	Documentation Process for Import & Export
136	Treasury Basic And Regulatory Controls
137	Cash Flow Based Lending
138	Agri Financing
139	M.S Advance Excel
140	Professional Report Writing
141	Budget Preparation Strategy Best Practice
142	Fire Prevention & Fire Fighting
143	Communicating with the Consumer
144	Budget Preparation Strategy Best Practice
145	Branch Manager Excellence
146	Basic Accounting Skills for Bankers
147	Supervisory Skills
148	Fire Prevention & Fire Fighting
149	Basic Accounting Skills for Bankers
150	Fraud in Commercial Banks
151	Problem Loan - early Problem Recognition & Remedial Management
152	SBP-Prudential Regulations
153	Perfecting Securities
154	Business Communication in English
155	Time & Stress Management
156	Customer Relationship Mangement
157	Advance Excel
158	Debt Collection
159	Basic Credit
160	Leadership Skills / Teamwork Skills
161	COBIT 5
162	IT Governance Framework of SBP
163	Verifying Beneficial Ownership
164	customer service Excellence
165	Problem Solving and Negotiation skills
166	Opening of Accounts: Guidelines under SBP Prudential Regulations
167	Branch Banking operation – two days session
168	Negotiable Instruments- Basic Tool for Bankers
169	How to Become a Successful and Effective Bank Tellers
170	How to Avoid Fraud and forgeries in Banks
171	Time Management
172	Stress Management
173	Maintaining Positive Attitude at Workplace – for improved and targeted Results
174	Effective Business Communication
175	Leadership and team Building
176	Excellent Customer Service - How to achieve customer’s satisfaction and retention
177	Understanding and analysis of financial statements

178	Finance for Non-Finance Managers
179	Financial Accounting for Engineers and non-accounting Professionals
180	How to manage an Effective Training Program
181	Audit and Inspection - Human Resource
182	Challenges of Trade sales product
183	Taxation
184	Crop loan Insurance Scheme
185	Advance Financial
186	Risk Modelind &Forecasting techniques
187	Unleash the power of Small Business lending
188	Data analysis & repoRting with using power BI
189	Agile scrum boot
190	Emotional Intelligence